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Message Text

UNCLASSIFIED

PAGE 01 BONN 10536 081538Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
----------116027 091308Z /43
R 081529Z JUN 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 9208
USMISSION USBERLIN
AMCONSUL FRANKFURT
AMCONSUL MUNICH

UNCLAS BONN 10536

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - DETECTION SYSTEMS, INC.,
LOS ANGELES, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

BERLINER RAUMSCHUTZ GMBH
WIELANDSTRASSE 8
D-1000 BERLIN 12, GERMANY
CONTACT: HERR BREUERKENS
PHONE: (030) 313-20-13
COMMENT: FIRM IS A LEADING WEST BERLIN DISTRIBUTOR OF
ALARM SYSTEMS IN LOCAL MARKET. FOR PRODUCT LINES OFFERED
THERE COULD BE POTENTIAL MARKET IN BERLIN. INTEREST
FIRM WAS ESTABLISHED IN 1959, EMPLOYS 13. WELL ESTAB-
LISHED COMPANY HAS ACHIEVED SUBSTANTIAL EXPANSION OF ITS
MARKET SHARE IN RECENT YEARS. FIRM HAS FINE RECORD OF
SUCCESS IN LAUNCHING NEW PRODUCTS. HERR BREUERKENS DE-
SIRES DIRECT CONTACT WITH THE ADS CLIENT.
ELECTRICAL SPECIFICATIONS MUST BE 220 VOLTS AND 50
HERTZ.
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SAFE OHG
POSTFACH 0826
D-6230 FRANKFURT/M-80
CONTACT: E.J.P. TIERNEY, PRESIDENT
PHONE: 0611-394041
COMMENT: OWNED BY AN AMERICAN CITIZEN, THIS FIRM

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SPECIALIZES IN IMPORT AND INSTALLATION OF SECURITY
SYSTEMS. IT REPRESENTS SEVERAL U.S. COMPANIES.

REUTHAL & CO.
DEPARTMENT 'PROTECT'
INDUSTRIESTRASSE 4
D-6374 STEINBACH
CONTACT: PETER LOEW
PHONE: 06171-7711
TELEX: 04 10767
COMMENT: FIRM IS A DIVISION OF A SIZEABLE BUSINESS
MACHINE DEALER, WHICH SPECIALIZES IN SELLING BURGLAR
ALARMS AND INTRUSION DETECTION SYSTEMS FOR INDUSTRIAL
APPLICATIONS. IT COOPERATES WITH A GERMAN MANUFACTURER
BUT BUT IS INTERESTED IN IMPORTING COMPONENTS THAT ARE
NOT MADE BY ITS DOMESTIC PARTNER.

SIRIUS ALARMANLAGEN GMBH
WALKVERENSTR. 1
D-8034 GERMERING
CONTACT: HERR SCHENE, MANAGER
PHONE: 089/8412740
COMMENT: FIRM WAS FOUNDED IN 1960, IT EMPLOYS 8, AND
REPORTEDLY HAS SATISFACTORY SALES. MAINTAINS AN IN-
VENTORY VALUED AT DM 250.000. THE FIRM'S FINANCES ARE
SAID TO BE SOUND OBLIGATIONS ARE MET WITHOUT DELAY. THE
UNCLASSIFIED

FIRM IS CONSIDERED TO BE A SUITABLE BUSINESS PARTNER.

SICHERHEITSTECHNIK WOIDICH
POSTFACH 1753
D-8090 WASSERBURG/INN
CONTACT: HERR WOIDICH, MANAGER
PHONE: 08071/3488
COMMENT: HERR WOIDICH IS A SALES AGENT SPECIALIZING IN
ALARM AND DETECTION EQUIPMENT. ALLEGEDLY HE IS A MEMBER
OF THE INTERNATIONAL ASSOCIATION OF CHIEFS OF POLICE
(IACP) AND THE AMERICAN SOCIETY FOR INDUSTRIAL SECURITY
(ASIS), SALES ARE REPORTEDLY SATISFACTORY AND FINANCES
IN ORDER. FIRM IS CONSIDERED TO BE A SUITABLE TRADE
PARTNER.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 08 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN10536
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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Film Number: D780241-0755
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780683/aaaactgv.tel
Line Count: 111
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Locator: TEXT ON-LINE, ON MICROFILM
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Office: ACTION EUR
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
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Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2444128
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - DETECTION SYSTEMS, INC., LOS ANGELES, CA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/b43b408f-c288-dd11-92da-001cc4696bcc
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